

A woman with long dark hair is sitting on a green wicker chair outdoors. She is wearing a black one-piece swimsuit with a side cutout. Her arms are raised, and she has a relaxed expression. The background is a blurred outdoor setting with trees and a path.

SAN LORENZO
B I K I N I S
Vendor Guide



About Us

San Lorenzo Bikinis was founded in Lima, Peru. A young girl with an abundance of passion and love for the ocean, Lisseth Figueroa moved to Hawaii from Lima to attend college, trading one tropical home for another.

After moving to the islands, she soon realized that there was a noticeable gap in the market for her favorite South American swimwear cuts. An idea began to flourish, and soon with the help of her family back in Lima, San Lorenzo Bikinis would start production to bring the latest trends in swimwear to the islands, introducing Hawaii to the fused vibes of sol, praia, and aloha.

Together the Figueroa family has grown their business to manufacturing facilities in both Brazil and Peru. San Lorenzo Bikinis reached the Hawaiian Islands in 2002, and instantly became the go-to bikini shop. Starting with a humble storefront next to the University of Hawaii, in just 6 years San Lorenzo has grown to 12 stores located on Oahu, Maui, Big island and in Southern California.

Our mission is to embrace the natural, effortless beauty of women. We believe all women deserve to feel beautiful, sexy and loved in every way. With each new collection we celebrate that, offering a diverse selection of styles and prints while maintaining a fun loving and free spirited flair. Our bikinis are flattering and well-constructed, catering to a variety of lifestyles from swimming, to surfing to tanning on the beach; we design to inspire, we exist for you.

Our Collections

San Lorenzo has two types of collections:

- **Runway Collection:**

Releases only once a year as a staple collection of a year. Runway collection will be exhibited at Miami Swim week every year. Available for wholesale orders through out a year.

- **Retail Collections:**

Releases several times through out a year. Those collections are not available for wholesale normally, but it can be arranged upon request.



FAQ I

- **What is the minimum order?**

New client must reach a merchandise order minimum of \$3,000 (approx. 30 units).
Existing clients must reach order minimum of \$1,500 (approx. 15 units).

- **Do I have to buy a bikini as a set?**

No. We sell our merchandise separately. You can mix and match the styles however you want.

- **Do you produce XS or XL?**

While S-L is our most popular sizing range, we are also able to produce XS and XL however any order for XL sizing would require a 10 piece per style minimum.

- **Does San Lorenzo Bikinis run true to size?**

In general, San Lorenzo Bikinis swimwear runs SMALL. Sizing can vary slightly depending on the style and collection. Furthermore, San Lorenzo Bikinis caters to mermaids around the world and may not correspond to “standard” USA measurements.

- **Do you take returns?**

All return must be reported to wholesale@sanlorenzohawaii.com within 10 business days of the receipt of the order. No goods or materials will be accepted otherwise.
Return goods need to be sent back to San Lorenzo HQ within 7 days of the initial request.

- **Where are the factories located.**

We manufacture our bikinis in Lima, Peru. We also manufactures some of the retail collection in Brazil.

FAQ II

- **How do you ship the goods?**

We ship our goods internationally via USPS from our HQ in Honolulu, Hawaii. Retailers need to provide alternative shipping method if preferred.

- **I am ordering after the order due. Can I still order?**

Yes, and we can send you the goods in time if there are overstock. However, if not, we will have to be manufactured and would be a late delivery.

- **How long does it take to manufacture the bikinis?**

It takes 4-5 months to manufacture, therefore ordering the bikinis before the due dates are important for us to deliver the bikinis to you on time. Changing your order may cause shipping delays. We do not recognize “received by” or “in house” dates.

- **I am opening up a store, can I purchase wholesale and carry San Lorenzo Bikinis?**

We need to authorize your store before we start working together. You can sign up to be our retailer at wholesale.sanlorenzohawaii.com

- **I want to be an exclusive retailer in my area.**

We are open to discuss about the exclusivity. Please contact at wholesale@sanlorenzohawaii.com for the details.

FOR WHOLESALE INQUIRIES:
WHOLESALE@SANLORENZOHAWAII.COM

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